
MEMORANDUM

DATE: October 28, 2021
TO: Mayor and City Council
FROM: Dolph Johnson, Assistant City Manager
RE: Rate Increase Request from Waste Connections

We have received a letter and supporting data from Waste Connections requesting a 2.97% increase in rates for residential and commercial garbage accounts effective December 1, 2021.

We renewed our contract with Waste Connections in 2019 and the rate adjustment request is based on the criteria outlined in the new contract. Rates can be adjusted annually to reflect changes in the Consumer Price Index (CPI) for All Urban Customers, Garbage and Trash Collection in U.S. City Average Not Seasonally Adjusted for the most recent twelve month period, September through August. The CPI adjustment for that period is 4.7%. Waste Connections is only asking for a 2.97% increase.

Residential customers currently pay a rate of \$12.57 per month (\$13.61 with tax). The 2.97% increase would raise the residential rate 38 cents to \$12.95 per month (\$14.02 with tax). Commercial rates would also increase 2.97% across the board. An updated rate sheet showing the requested rates is attached.

Mr. Abel Moreno, General Manager for Waste Connections will be at the meeting to answer any questions you may have.

A history of our contract and rate adjustments is shown below.

WASTE CONNECTIONS CONTRACT AND RATE ADJUSTMENT HISTORY – All approved by Council

2007	Contract awarded
2008	No increase per contract
2009	No increase per contract
2010	1.74% increase for all accounts
2011	4.18% increase for residential and roll off accounts (no increase for commercial front loads)
2012	1.50% increase for all accounts
2013	2.70% increase for all accounts
2014	1.72% increase for all accounts
2016	Contract Extended to 10/31/18 – no change in residential rate – 5% reduction for commercial Waste Connections failed to reduce the commercial rate by 5% as agreed. Commercial accounts credited for overbilling on January 1, 2018 invoices.
2017	1.85% increase for all accounts
2018	One year extension and a 3% increase for all accounts
2019	New contract ending on 10-31-24 with two successive terms of two years each available by mutual consent (10-31-28) with a 3% rate increase in the first year.

2020	2% rate increase on all accounts
2021	2.97% rate increase requested on all accounts



WASTE CONNECTIONS LONE STAR, INC

4001 Old Denton Rd, Haltom City, Texas 76117

Contact: Abel Moreno; District Manager

Phone: (817) 222-2221

CURRENT

City of Saginaw RATE SHEET

Effective: November 2020 BILLING

RESIDENTIAL CURBSIDE COLLECTION:	\$12.57	per month, per residential unit
Additional Cart:	N/A	per month, per residential unit per each additional Cart
Additional Recycling Container:	N/A	per month, per residential unit per each additional Recycling Container
Senior Citizen Rate:	N/A	per month, per residential unit

COMMERCIAL RATE SCHEDULE

CONTAINER SIZE	Lifts Per Week						
	1	2	3	4	5	6	7
24" x 36" x 72"		22.36					27.75
30" x 42" x 72"	57.62	120.85	189.74	263.19	349.04	440.50	39.23
36" x 48" x 72"	80.20	168.29	265.44	371.60	486.83	613.34	45.18
42" x 54" x 72"	96.09	202.18	318.53	445.05	583.97	736.44	53.50
48" x 60" x 72"	125.38	283.19	414.53	560.58	782.43	980.11	59.45
54" x 66" x 72"	140.06	294.80	484.02	650.61	853.90	1,075.30	65.39

FRONT LOAD COMPACTOR RATES

6' x 12' x 14'							
8' x 14' x 16'							

FRONT LOAD RECYCLE RATES

6' x 12' x 14'							
8' x 14' x 16'							

other commercial front load fees

Containers w/Casters	\$11.37 per month	*Delivery and/or Removal Fee	
Containers w/locks or Gates	\$4.83 per lift	Exchange Fee	\$35.00

*Delivery or Removal fees are not charged during the initial start-up or termination of the agreement

Temporary Front Load Rates

per lift	DELIVERY	DAILY RENT	DISPOSAL			
6' x 12' x 14'	136.14	58.15	1.11	n/a		

ROLL OFF RATE SCHEDULE

CONTAINER SIZE	HAUL	DELIVERY	DAILY RENT	DISPOSAL	WASH OUT	DRY RUNS
24' x 10' x 7'	291.10	130.07	4.54	\$30.98 per ton		93.26
30' x 12' x 7'	291.10	130.07	4.54	\$30.98 per ton		93.26
40' x 12' x 7'	291.10	130.07	4.54	\$30.98 per ton		93.26

ROLL OFF COMPACTOR RATE SCHEDULE

CONTAINER SIZE	HAUL	DELIVERY	DAILY RENT	DISPOSAL	WASH OUT	DRY RUNS
24' x 12' x 7'	309.65	N/A	Negotiable	\$30.98 per ton	\$185.80	93.26
30' x 12' x 7'	309.65	N/A	Negotiable	\$30.98 per ton	\$185.80	93.26
36' x 12' x 7'	309.65	N/A	Negotiable	\$30.98 per ton	\$185.80	93.26
42' x 12' x 7'	309.65	N/A	Negotiable	\$30.98 per ton	\$185.80	93.26
48' x 12' x 7'	309.65	N/A	Negotiable	\$30.98 per ton	\$185.80	93.26

Franchise and Billing Fees:

Residential:	10.0%
Commercial:	8.0%

* All rates are inclusive of all franchise and billing fees

* Rates do not include any Sales Tax

* Rates do not include any Fuel Surcharges



WASTE CONNECTIONS LONE STAR, INC

4001 Old Denton Rd, Haltom City, Texas 76117

Contact: Abel Moreno; District Manager

Phone: (817) 222-2221

PROPOSED

City of Saginaw RATE SHEET

Effective:

RESIDENTIAL CURBSIDE COLLECTION:	\$12.95	per month, per residential unit
Additional Cart:	N/A	per month, per residential unit per each additional Cart
Additional Recycling Container:	N/A	per month, per residential unit per each additional Recycling Container
Senior Citizen Rate:	N/A	per month, per residential unit

COMMERCIAL RATE SCHEDULE

CONTAINER SIZE	Lifts Per Week						Extra-Lifts
	1	2	3	4	5	6	
95 gallon Cart		23.03					28.58
2 Cubic Yd	59.34	124.44	195.38	271.01	359.41	453.59	40.40
3 Cubic Yd	82.59	173.29	273.33	382.64	501.29	631.56	46.53
4 Cubic Yd	98.95	208.19	327.99	458.27	601.32	758.32	55.09
6 Cubic Yd	129.09	271.01	426.85	597.83	785.08	988.63	61.22
8 Cubic Yd	144.22	303.56	477.81	669.94	879.26	1,107.24	67.34

FRONT LOAD COMPACTOR RATES

6 Cubic Yd						
8 Cubic Yd						

FRONT LOAD RECYCLE RATES

6 Cubic Yd						
8 Cubic Yd						

other commercial front load fees

Containers w/Casters	\$11.71 per month	*Delivery and/or Removal Fee	
Containers w/locks or Gates	\$4.77 per lift	Exchange Fee	\$36.04

*Delivery or Removal fees are not charged during the initial start-up or termination of the agreement

Temporary Front Load Rates

per lift	DELIVERY	DAILY RENT	DISPOSAL			
6 Cubic Yd	140.19	59.88	1.15	n/a		

ROLL OFF RATE SCHEDULE

CONTAINER SIZE	HAUL	DELIVERY	DAILY RENT	DISPOSAL		DRY RUNS
20 Cubic Yd	299.75	133.94	4.68	\$31.90 per ton		96.03
30 Cubic Yd	299.75	133.94	4.68	\$31.90 per ton		96.03
40 Cubic Yd	299.75	133.94	4.68	\$31.90 per ton		96.03

ROLL OFF COMPACTOR RATE SCHEDULE

CONTAINER SIZE	HAUL	DELIVERY	DAILY RENT	DISPOSAL	WASH OUT	DRY RUNS
20 Cubic Yd	318.85	N/A	Negotiable	\$31.90 per ton	\$191.32	96.03
28 Cubic Yd	318.85	N/A	Negotiable	\$31.90 per ton	\$191.32	96.03
30 Cubic Yd	318.85	N/A	Negotiable	\$31.90 per ton	\$191.32	96.03
35 Cubic Yd	318.85	N/A	Negotiable	\$31.90 per ton	\$191.32	96.03
40 Cubic Yd	318.85	N/A	Negotiable	\$31.90 per ton	\$191.32	96.03
42 Cubic Yd	318.85	N/A	Negotiable	\$31.90 per ton	\$191.32	96.03

Franchise and Billing Fees:

Residential:	10.0%
Commercial:	8.0%

* All rates are inclusive of all franchise and billing fees

* Rates do not include any Sales Tax

* Rates do not include any Fuel Surcharges



WASTE CONNECTIONS INC.
Connect with the Future®

October 6, 2021
City of Saginaw
Attn: Honorable Mayor and Members of Council
505 W McLeroy Blvd
Saginaw, TX 76179

RE: Annual Rate Adjustment

Dear Honorable Mayor and Members of Council,

Waste Connections would like to sincerely thank you for the great opportunity we have had to serve the citizens and community of Saginaw. We thoroughly enjoy and appreciate the relationship between Waste Connections and the City of Saginaw.

Each year we evaluate cost per our contract with the city. This year the CPI-U (All urban consumer price index) not seasonally adjusted is 2.97% increase year over year. This is specifically tied to the Garbage and trash collection in U.S. City Average. I have enclosed further details of these adjustments with this letter.

We respect that council must approve this adjustment. With City Councils approval we would like to adjust these rates on the November billing cycle.

Should you have any questions or concerns regarding this adjustment or anything else, please feel free to contact me on my cell at 817-223-8186

Best Regards,

Abel Moreno
District Manager
Waste Connections of TX
Abel.moreno@wasteconnections.com

PPI Industry Data
Original Data Value

Series Id: PCU5621115621112
Series Title: PPI industry data for Solid waste collection-Solid waste
Industry: Solid waste collection
Product: Solid waste collection services
Base Date: 199306
Years: 2011 to 2021

Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
2011	161.1	161.6	163.7	163.9	164.4	163.4	163.2	163.8	164.5	164.8	164.8	164.0
2012	164.8	165.2	166.1	166.3	165.9	165.2	165.1	165.7	166.1	166.3	166.4	166.1
2013	167.2	167.5	168.0	168.2	167.4	167.5	167.7	168.7	169.0	169.0	169.3	169.1
2014	170.1	170.6	171.5	171.7	171.5	171.2	172.0	173.1	173.7	174.3	173.8	173.5
2015	173.8	174.0	174.7	174.9	174.2	173.2	172.5	174.0	173.7	173.8	173.8	172.9
2016	175.4	176.5	178.5	179.7	179.9	179.8	179.6	180.2	180.3	180.0	179.4	179.2
2017	180.0	181.0	182.0	183.7	183.5	183.2	183.2	183.8	185.8	186.3	186.4	186.4
2018	189.4	191.0	192.1	193.6	192.3	191.3	191.5	192.1	192.4	192.9	192.8	193.0
2019	194.3	195.1	198.9	199.3	197.5	196.6	197.3	198.3	198.7	199.0	199.2	199.4
2020	202.0	203.1	205.1	205.4	204.5	202.6	202.7	203.6	205.2	207.1	207.2	206.4
2021	207.8	210.1	213.4	214.0	212.3	211.0	210.6	211.3	212.1			



Databases, Tables & Calculators by Subject

Change Output Options: From: 2011 ▼ To: 2021 ▼

☐ include graphs ☐ include annual averages

[More Formatting Options](#) ➡

Data extracted on: October 25, 2021 (11:47:14 AM)

CPI for All Urban Consumers (CPI-U)

Series Id: CUUR0000SEHG02, CUUS0000SEHG02

Not Seasonally Adjusted

Series Title: Garbage and trash collection in U.S. city average, all urban consumers, not seasonally adjusted

Area: U.S. city average

Item: Garbage and trash collection

Base Period: DECEMBER 1983=100

Download: xlsx

Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	HALF1	HALF2
2011	389.727	391.854	391.855	392.754	395.477	395.329	395.723	396.605	397.028	397.106	398.910	398.720		
2012	398.880	400.381	401.692	400.913	401.067	402.793	406.243	406.823	407.594	409.495	410.155	410.416		
2013	411.126	411.805	412.305	413.675	414.511	414.802	416.505	417.760	418.357	419.687	421.427	422.237		
2014	422.440	422.483	423.413	425.393	425.242	425.930	426.562	426.771	427.327	427.995	427.808	428.187		
2015	427.734	429.248	429.235	429.807	431.234	430.813	431.229	432.967	433.843	434.829	436.428	436.996		
2016	437.205	438.296	437.699	437.676	438.317	437.858	438.607	439.358	439.707	440.311	443.343	444.745		
2017	446.266	447.699	446.987	447.129	447.272	448.046	448.328	448.717	449.008	452.196	453.820	453.596		
2018	453.354	454.915	455.230	458.722	462.887	465.041	465.579	470.457	471.026	472.535	486.650	485.935	458.358	475.364
2019	475.687	477.474	478.569	479.449	480.865	480.984	482.138	483.987	484.346	486.133	486.485	486.708	478.838	484.966
2020	491.003	494.429	495.288	494.432	494.946	496.679	498.564	500.882	501.756	503.315	504.970	508.190	494.463	502.946
2021	512.722	517.270	518.505	518.579	516.440	517.202	521.185	524.408	529.934				516.786	

4.7%

U.S. BUREAU OF LABOR STATISTICS Postal Square Building 2 Massachusetts Avenue NE Washington, DC 20212-0001

Telephone: 1-202-691-5200 Federal Relay Service: 1-800-877-8339 www.bls.gov [Contact Us](#)