

Rick,

Attached is the bid tabulations for the 2022 Finish Mowing/Grounds Maintenance of City Parks and Rights-of-Ways. Once again we only had two bidders submit this year. The previous contractor that had the mowing contract was Yellowstone Landscape. We have renewal provisions in the contract for two additional one-year terms however Yellowstone proposed a 9% increase in the contract. That caused them to exceed the allowable consumer price index thus causing us to put the contract out for bid again.

The two bids received were from Yellowstone Landscape and Bright View Landscape Services. I have reviewed the bids and the low bidder is Bright View Landscape. Their total bid was \$8,150 for two mowing cycles (Cycle A \$5,450.00 per cycle, Cycle B \$2,700.00 per cycle) and Yellowstone Landscape's bid was \$9,855.75 (Cycle A is weekly & Cycle B is bi-weekly). Bright View Landscape has met all the requirements of the bid packet. They have been in business for over 9 years and are the Official Field Consultant for Major League Baseball. In addition they have excellent references that speak highly of the company and have retained their services for numerous years. Some of these are Las Colinas Association (\$786,000) , Plano ISD (\$500,000), ExxonMobil Corporate Headquarters (\$405,000) and Public Improvements District 6 (\$500,000) to name a few. They have a lengthy equipment list and have 22,500 full time employees.

We have \$245,135 budgeted for the mowing contract this fiscal year. The mowing season generally starts around April 1st and ends around mid-September depending upon the weather. Generally we base the mowing season on a 26-28 week season. This means we have a maximum of 28 weekly mowing cycles per year (\$152,600) and 14 bi-weekly cycles (\$37,800). These numbers are calculated assuming we didn't have any weather interruptions which we normally do.

I also want to point out that the annual cost (\$16, 721) to have TruGreen apply fertilizer, pre-emergent, post emergent and treat for fire ants all city facilities, parks, and medians comes out this budget item as well.

I would like to recommend that we award the annual contract for the City of Saginaw Finish Mowing /Grounds Maintenance of City Streets Right-of-Ways and Parks to Bright View Landscape Services. The contract amount will be in the amount of \$5,450 for cycle A and \$2,700 for cycle B. The length of the mowing season will be determined by the weather and city staff. The funds come from two accounts. One is in the Public Services budget which is account 01-5246-06-00 Contract Services Mowing \$117,665.00. The second fund is from the Parks budget in account 01-5245-07-00 Contract Services \$127,470. The total of the two funds that cover the contract mowing is \$245,135.

I would like to get this item on the next Council agenda on Tuesday 3/15/22 if possible. We want to be able to begin mowing on the first of April if needed to prevent getting behind. Let me know if you have any questions.

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