WHECO CONTROLS

May 16, 2022

City of Saginaw
Attn: Randy Newsom

Reference: BID PROPOSAL – Water distribution system SCADA upgrade

Dear Randy,

We appreciate the opportunity to quote this project. Our scope of work shall include updating your water distribution system SCADA with new programmable logic controllers, communication modems, antennas, power supplies, new enclosures at some locations and backup batteries. The HMI (Human Machine Interface) software will also be updated to QuickDATA which will allow access from any internet enabled device with a web browser. The annual subscription service includes upgrades (no more computer updates and software licenses required)

Equipment To be furnished:

- SCADAPack PLCs and I/O cards as required for each site
- Cellular data communications modems and dual mode antennas
- Power supplies with battery backup
- New enclosures for Longhorn pump station and park central elevated storage tank

**Technical** services shall include the following:

- Installation of WHECO furnished equipment
- Coordination with Saginaw personnel
- Programming, configuration and testing

**Not Included** in this proposal.

- Any equipment or service not specifically listed above
- Taxes or bonding cost if applicable.

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|---|---|
| Labor and Materials as itemized above | $ 69,792.00 |
| ~~QuickDATA annual subscription (300 tags@ $6/yr)~~ | ~~$ 1,800.00/yr~~ |
| ~~Cellular service 6 modems@22.50/month annual prepaid~~ | ~~$ 1,620.00/yr~~ |

Delivery is estimated at 12 to 16 weeks after receipt of order. Terms are 25% due with order, subsequent invoicing to be progressive and shall include stored materials. This quote is valid for 30 days. Please let me know if you have any questions.

Sincerely;

Kent Meyerhoeffer
President

A DIVISION OF
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