

Memorandum

October 30, 2019

To: Rick Trice, DPW

From: Randy Newsom, Operations Supt.

Subject: Recommendation to Purchase Service Truck's

In the 2019-20 Public Services Department Budget, Drainage Department Budget and Water Department Budget a new vehicles was approved for each. Our Chief Mechanic, Jeff Mayhue, has gotten bids for each of the departments vehicles. He is recommending we purchase all three vehicles from James Wood Motors. They submitted the lowest bids on all of the vehicles below.

**Drainage Department Vehicle: - 2019 Chevrolet Silverado 1500 –
Acct. # 14-7000-00-00 funded amount \$25,000. Replaces Unit #206 - 2009 Toyota Tacoma which has exceeded its service life**

Low Bid – James Wood Motors - \$25,000

**Water Department Vehicle – 2019 Chevrolet Silverado 2500 –
Acct. # 05-7000-00-00 funded amount \$35,000. Replaces Unit # 206 – 2001 Ford F250 with over 217,000 miles**

Low Bid – James Wood Motors - \$30,107

**Public Services Vehicle – 2019 Chevrolet Silverado 2500 –
Acct. # 01-7000-06-00 funded amount \$35,000. Replaces Unit # 421 – 2001 Ford F250 with over 150,000 miles.**

Low Bid – James Wood Motors - \$30,107

I have attached the quotes that the Chief Mechanic received for your review. I would like to recommend to Council for their consideration and approval of the purchase of 3 new service trucks from James Wood Motors. I would like to get this item on the next Council agenda for November 5, 2019.

JAMES WOOD MOTORS, INC.

2111 HWY 287 S
PO BOX 479
DECATUR, TX 76234
(940) 627-2177

DATE
10/01/2019
PURCHASER NAME

DEAL NUMBER
224043

CITY OF SAGINAW
ADDRESS
333 W MCLEROY BLVD
CITY
SAGINAW
RESIDENCE PHONE

COUNTY
TARRANT
STATE
TX
ZIP
761791452
BUSINESS PHONE

E-MAIL ADDRESS
jmayhue@saginawtx.org

MOBILE PHONE
(682) 712-3919

☒ New	Car	Year	Make	Model	Body	VIN
☐ Used	☒ Truck	2019	CHEVROLET	SILVERADO 1500 4X4	CREW CAB	2GCVKNEC7K1209338

Color WHITE

Trim

Miles

Stock Number

OPTIONAL EQUIPMENT AND/OR ACCESSORIES

VEHICLE PRICE	36,088.00
BID ASSIST FAN 815990	11,100.00

TRADE 1	Miles	License #
Year	Make	Model
VIN		Stock #
Payoff To		
Phone Number		Account No.
Contact		
Good Until	TRADE-IN ALLOWANCE	0.00
	BALANCE OWED	0.00
	NET ALLOWANCE ON TRADE-IN(S)	0.00

Lienholder

Address

City

State

Zip Code

Draft On

Address

* A DOCUMENTARY FEE IS NOT AN OFFICIAL FEE. A DOCUMENTARY FEE IS NOT REQUIRED BY LAW, BUT MAY BE CHARGED TO BUYERS FOR HANDLING DOCUMENTS RELATING TO THE SALE. A DOCUMENTARY FEE MAY NOT EXCEED A REASONABLE AMOUNT AGREED TO BY THE PARTIES. THIS NOTICE IS REQUIRED BY LAW.

* UN HONORARIO DE DOCUMENTATION NO ES UN HONORARIO OFICIAL. UN HONORARIO DE DOCUMENTATION NO ES REQUERIDO POR LA LEY, PERO PUEDE SER CARGADA AL COMPRADOR COMO GASTOS DE MANEJO DE DOCUMENTOS RELACIONADOS CON UNA VENTA. UN HONORARIO DE DOCUMENTACION NO PUEDE EXCEDER UNA CANTIDAD RAZONABLE ACORDADA POR LAS PARTES. ESTA NOTIFICACION ES REQUERIDA POR LA LEY.

CASH SALE OF MOTOR VEHICLE	36,088.00
** DEALER INVENTORY TAX	0.00
STATE AND LOCAL TAXES	0.00
LICENSE FEE	0.00
WEIGHT	0.00
TRANSPORTATION, TITLE, REG., STATE INSP.	12.00
* DOCUMENT FEE	0.00
TOTAL PRICE OF UNIT	36,100.00

DOWN PAYMENT

REBATE(S)	11,100.00
NET TRADE-IN	0.00
CASH/DEPOSIT	0.00
VSC/CL-AH REFUNDS	
TOTAL DOWN PAYMENT	11,100.00
BALANCE DUE ON DELIVERY	25,000.00
VSC	0.00
DRAFT	25,000.00

Reference Number

Customer Accepts Protection Package at this time?

Yes No

CUSTOMER SIGNATURE

Purchaser agrees that this Order includes all of the terms and conditions on both the face and reverse side hereof, that this Order cancels and supersedes my prior agreement and as of the date hereof comprises the complete and exclusive statement of the terms of the agreement relating to the subject matters covered hereby, and that

THIS ORDER SHALL NOT BECOME BINDING UNTIL ACCEPTED BY DEALER OR HIS REPRESENTATIVE.

Purchaser by his execution of this Order acknowledges that he has read its terms and conditions and has received a true copy of this Order.

PURCHASER

10/01/2019
DATE

SALESPERSON

WILLIAM BRADLEY GUNTER 1158

PURCHASER

10/01/2019
DATE

ACCEPTED BY

DEALER OR AUTHORIZED REPRESENTATIVE

**** INVENTORY TAX DISCLAIMER:** The Dealer Inventory Tax charge is intended to reimburse the dealer for ad valorem taxes on its motor vehicle inventory. The charge, which is paid by the dealer to the county tax assessor-collector, is not a tax imposed on a consumer by the government, and is not required to be charged by the dealer to the consumer.



2019 Chevrolet 1500 4x4 Double Cab

GAZ – Summit White	H2G – Jet Black Seats
PVC - Remote Keyless Entry Power Lock Tailgate	LV3 – 4.3L V6 Gas Engine
Cruise Control, Power Heated Mirrors	1WT – Work Truck
MYC – 6 Speed Auto Transmission	GU6 - Rear Axle, 3.42 Ratio
RC5 – All Terrain Tires	BAQ – Work Truck Package
G80 – Auto Locking Rear Differential	1500 – 7,000lbs GVWR
Z82 - Trailing Package	CK10753

PRICING

MSRP	\$40,300.00
The Thompson Group Discount	\$10,147.84
The Thompson Group Bid Price*:	\$30,152.16

*Does not include registration fees

Driving Business Since 1978

The Thompson Group @ Classic Chevrolet 2501-D William D Tate, Grapevine, TX 76051

817-410-1560 www.classicfleet.com

#1

JAMES WOOD MOTORS, INC.

2111 HWY 287 S
PO BOX 479
DECATUR, TX 76234
(940) 627-2177

DATE
10/01/2019

DEAL NUMBER
224040

PURCHASER NAME

CITY OF SAGINAW
ADDRESS
333 W MCLEROY BLVD

CITY SAGINAW COUNTY TARRANT STATE TX ZIP 761791452

RESIDENCE PHONE BUSINESS PHONE

E-MAIL ADDRESS jmayhue@saginawtx.org MOBILE PHONE (682) 712-3919

☒ New	Car	Year	Make	Model	Body	VIN
☐ Used	☒ Truck	2019	CHEVROLET TRUCK	2500	PK LWB XCB SILVER...	2GC2CREG3K1226860
Color SUMMIT WHITE		Trim JET BLACK/DARK ASH		Miles 5	Stock Number 193173	

OPTIONAL EQUIPMENT AND/OR ACCESSORIES
VEHICLE PRICE 40,095.00
BID ASSIST FAN 815990 10,000.00

TRADE 1 Miles License #
Year Make Model
VIN Stock #
Payoff To
Phone Number Account No.
Contact
Good Until **TRADE-IN ALLOWANCE** 0.00
BALANCE OWED 0.00
NET ALLOWANCE ON TRADE-IN(S) 0.00

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CASH SALE OF MOTOR VEHICLE 40,095.00
** DEALER INVENTORY TAX 0.00
STATE AND LOCAL TAXES 0.00
LICENSE FEE WEIGHT 9500 0.00
TRANSPORTATION, TITLE, REG., STATE INSP. 12.00
* DOCUMENT FEE 0.00
TOTAL PRICE OF UNIT 40,107.00

DOWN PAYMENT

REBATE(S) 10,000.00
NET TRADE-IN 0.00
CASH/DEPOSIT 0.00
VSC/CL-AH REFUNDS
TOTAL DOWN PAYMENT 10,000.00
BALANCE DUE ON DELIVERY 30,107.00
VSC 0.00
DRAFT 30,107.00

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#2

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RESIDENCE PHONE BUSINESS PHONE
E-MAIL ADDRESS jmayhue@saginawtx.org MOBILE PHONE (682) 712-3919

☒ New ☐ Car Year 2019 Make CHEVROLET TRUCK Model 2500 Body PK LWB XCB SILVER... VIN 2GC2CREG3K1225160
☐ Used ☒ Truck
Color SUMMIT WHITE Trim JET BLACK/DARK ASH Miles 5 Stock Number 193174

OPTIONAL EQUIPMENT AND/OR ACCESSORIES

VEHICLE PRICE 40,095.00
BID ASSIST FAN 815990 10,000.00

TRADE 1 Miles License #
Year Make Model
VIN Stock #
Payoff To
Phone Number Account No.
Contact
Good Until TRADE-IN ALLOWANCE 0.00
BALANCE OWED 0.00
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Jeff Mayhue

From: Kyle Abramson <kyleabramson@westwayford.com>
Sent: Thursday, October 03, 2019 9:41 AM
To: Jeff Mayhue
Subject: Your Exclusive Internet Price from Westway Ford



Hi Jeff,

Thank you for your time and consideration in advance. Here are some options that you may be interested in. My name is Kyle Abramson, and I realize that shopping for a new vehicle is an exciting time! I am honored to be part of your information-gathering process and answer any questions you have.

①



2019 Ford F-150

MSRP \$46,355

XL

VIN: 1FTEW1EPXKKE90308 Stock: KKE90308

4WD Standard Pickup Trucks V6 Cylinder Engine 10-Speed

②



2019 Ford Super Duty F-250 SRW

MSRP \$52,605

XL

VIN: 1FT7W2B63KEC11158 Stock: KEC11158

4WD Standard Pickup Trucks 8 Cylinder Engine 6-Speed Automatic

[VIEW DETAILS](#)

We have these in stock! Plus we have several others with a variety of options and accessories for you to consider. Can you visit the dealership today or is another day this week better? Our 100% transparent no pressure process allows you the comfort and ease of finding the right vehicle on your terms. A Product Specialist will be in contact shortly to discuss your specific needs and budget.

Kyle Abramson
Product Specialist

Westway Ford

801 Airport Freeway
Irving, TX 75062
(972) 659-2326 office
(469) 321-2400mobile

Monday - Saturday: 8:30 to 9:00pm

*All Special Internet Pricing includes all incentives and may require to be financed thru Ford Financial. Any dealer value adds not included. Westway Ford is proud to serve the entire North Texas area including Dallas, Fort Worth, Irving, Euless, Grapevine, Garland, Mesquite, Plano, Frisco, Allen, McKinney, Van Alstyne, Duncanville, Richardson, Carrollton, Grand Prairie, Hurst, Coppell, Lewisville, Flower Mound and Denton.