



About Railstream

Railstream is a railfanning website that currently has 24 full motion cameras for members to enjoy. The business operates out of our home as this started as a hobby and soon amassed a following of over 25,000 people. We've been in business for eight years and are in good standing with the Michigan Department of Licensing and Regulatory Affairs. All our sites are fully insured. Our agreements with each site owner vary, as we strive to make the railcam beneficial to all parties involved. The camera sites vary from a small printing company to railroad museums.

The railcams are professional grade cameras. Mike has over 20 years of experience in the audio/visual field, so our system is fine tuned to be as efficient as possible. Each site is unique, and we work closely with the host regarding the camera placement for the best possible view.

Equipment Placement

Currently there is a camera, microphone, and additional lighting on the back of the Saginaw Train Depot. Accompanying computer equipment is in a wall mounted rack inside the depot near the reception desk.

Proposal

Previously we had a gentlemen's agreement with the Chamber of Commerce in which we were granted access to their internet connection in return for a monthly contribution toward the Spectrum utility bill. As the Chamber is no longer active and their Spectrum plan is outdated, we propose bringing in our own Spectrum connection into the Train Depot. This is not only for ease of use and maintenance (i.e. contacting Spectrum directly about any issues), but to also increase the quality of our camera stream and provide wireless access to visitors.

Railstream will be responsible for all installation and monthly costs related to the internet change. We will also continue to cover all operational and maintenance costs related to the camera. Below is a brief outline of how we'd like to move forward as we transition from working with the Chamber of Commerce to working with the City.

Items provided by Railstream:

- Business class internet service.
- All camera and radio equipment.
- All cabling and hardware needed for installation.
- All streaming services.
- Commercial general liability insurance.

Items needed from City of Saginaw (NOTE: No change from the agreement with the Chamber):

- Area for camera, microphone, cable and lighting placement.
- Small, climate-controlled area to house computer and scanner.
- Electricity (our current hosts do not see a difference in their current electric bill).

In return for the above, Railstream is willing to offer:

- Wireless internet access to depot visitors.
- Promotion of City and other railroad related events on our Facebook page.

We are very excited to work with the City of Saginaw and are happy to provide references from our current partners if desired.

Thank you,
Mike Kisser & Andrea Mercatante