
MEMORANDUM

DATE: September 16, 2020
TO: Mayor and City Council
FROM: Dolph Johnson, Assistant City Manager
RE: Rate Increase Request from Waste Connections

We have received a letter and supporting data from Waste Connections requesting a 2% increase in rates for residential and commercial garbage accounts effective November 1, 2020.

We renewed our contract with Waste Connections last year and the rate adjustment request is based on the criteria outlined in the new contract. Rates can be adjusted annually to reflect changes in the Consumer Price Index (CPI) for All Urban Customers, Garbage and Trash Collection in U.S. City Average Not Seasonally Adjusted for the most recent twelve month period, September through August. The CPI adjustment for that period is 3.49%. Waste Connections is only asking for a 2% increase.

Residential customers currently pay a rate of \$12.32 per month (\$13.34 with tax). The 2% increase would raise the residential rate 25 cents to \$12.57 per month (\$13.61 with tax). Commercial rates would also increase 2% across the board. An updated rate sheet showing the requested rates is attached.

Mr. Abel Moreno, General Manager for Waste Connections will be at the meeting to answer any questions you may have.

A history of our contract and rate adjustments is shown below.

WASTE CONNECTIONS CONTRACT AND RATE ADJUSTMENT HISTORY – All approved by Council

2007	Contract awarded
2008	No increase per contract
2009	No increase per contract
2010	1.74% increase for all accounts
2011	4.18% increase for residential and roll off accounts (no increase for commercial front loads)
2012	1.50% increase for all accounts
2013	2.70% increase for all accounts
2014	1.72% increase for all accounts
2016	Contract Extended to 10/31/18 – no change in residential rate – 5% reduction for commercial Waste Connections failed to reduce the commercial rate by 5% as agreed. Commercial accounts credited for overbilling on January 1, 2018 invoices.
2017	1.85% increase for all accounts
2018	One year extension and a 3% increase for all accounts
2019	New contract ending on 10-31-24 with two successive terms of two years each available by mutual consent (10-31-28) with a 3% rate increase in the first year.

2020 2% rate increase requested on all accounts

**WASTE CONNECTIONS, INC**

4001 Old Denton Rd, Haltom City, Texas 76117

Contact: Marty Grant; District Manager

Phone: (817) 222-2221

*CURRENT***City of Saginaw
RATE SHEET**

Effective: November 2019 BILLING

RESIDENTIAL CURBSIDE COLLECTION:	\$12.32	per month, per residential unit
Additional Cart:	N/A	per month, per residential unit per each additional Cart
Additional Recycling Container:	N/A	per month, per residential unit per each additional Recycling Container
Senior Citizen Rate:	N/A	per month, per residential unit

COMMERCIAL RATE SCHEDULE

CONTAINER SIZE	Lifts Per Week						
	1	2	3	4	5	6	Extra Lifts
95 gallon Cart	21.92						27.75
2 Cubic Yd	56.49	118.48	186.02	258.03	342.20	431.86	38.46
3 Cubic Yd	78.63	164.99	260.24	364.31	477.28	601.31	44.29
4 Cubic Yd	94.21	198.22	312.28	436.32	572.52	722.00	52.45
6 Cubic Yd	122.90	258.03	406.40	569.20	747.48	941.28	58.28
8 Cubic Yd	137.31	289.02	454.92	637.85	837.16	1,054.22	64.11

FRONT LOAD COMPACTOR RATES

6 Cubic Yd							
8 Cubic Yd							

Residential goes thru the City

FRONT LOAD RECYCLE RATES

6 Cubic Yd							
8 Cubic Yd							

We Bill all Commercial & Roll
Off- Co Id 004 Srv Area is SGN**other commercial front load fees**

Containers w/Casters	\$11.15 per month	*Delivery and/or Removal Fee	
Containers w/locks or Gates	\$4.54 per lift	Exchange Fee	\$35.00

*Delivery or Removal fees are not charged during the initial start-up or termination of the agreement

Temporary Front Load Rates

per lift DELIVERY DAILY RENT DISPOSAL

6 Cubic Yd	133.47	57.01	1.09	n/a			
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ROLL OFF RATE SCHEDULE

CONTAINER SIZE	HAUL	DELIVERY	DAILY RENT	DISPOSAL	DRY RUNS
20 Cubic Yd	235.39	127.52	4.45	\$30.37 per ton	91.43
30 Cubic Yd	235.39	127.52	4.45	\$30.37 per ton	91.43
40 Cubic Yd	235.39	127.52	4.45	\$30.37 per ton	91.43

ROLL OFF COMPACTOR RATE SCHEDULE

CONTAINER SIZE	HAUL	DELIVERY	DAILY RENT	DISPOSAL	WASH OUT	DRY RUNS
20 Cubic Yd	303.58	N/A	Negotiable	\$30.37 per ton	\$182.16	91.43
28 Cubic Yd	303.58	N/A	Negotiable	\$30.37 per ton	\$182.16	91.43
30 Cubic Yd	303.58	N/A	Negotiable	\$30.37 per ton	\$182.16	91.43
36 Cubic Yd	303.58	N/A	Negotiable	\$30.37 per ton	\$182.16	91.43
40 Cubic Yd	303.58	N/A	Negotiable	\$30.37 per ton	\$182.16	91.43
42 Cubic Yd	303.58	N/A	Negotiable	\$30.37 per ton	\$182.16	91.43

Franchise and Billing Fees:

Residential:	10.0%
Commercial:	8.0%

* All rates are inclusive of all franchise and billing fees

* Rates do not include any Sales Tax

* Rates do not include any Fuel Surcharges

**WASTE CONNECTIONS LONE STAR, INC**

4001 Old Denton Rd, Haltom City, Texas 76117

Contact: Abel Moreno; District Manager

Phone: (817) 222-2221

*PROPOSED***City of Saginaw
RATE SHEET**

Effective: November 2020 BILLING

RESIDENTIAL CURBSIDE COLLECTION: \$12.57 per month, per residential unit

Additional Cart: N/A per month, per residential unit per each additional Cart

Additional Recycling Container: N/A per month, per residential unit per each additional Recycling Container

Senior Citizen Rate: N/A per month, per residential unit

COMMERCIAL RATE SCHEDULE

CONTAINER SIZE	Lifts Per Week					
	1	2	3	4	5	6 Extra Lifts
95 gallon Cart		22.96				27.75
2 Cubic Yd	57.62	120.85	189.74	263.19	349.04	440.50
3 Cubic Yd	80.20	188.29	285.44	371.60	486.83	613.34
4 Cubic Yd	98.09	202.18	318.53	445.05	583.97	736.44
6 Cubic Yd	125.36	263.19	414.53	580.58	762.43	960.11
8 Cubic Yd	140.06	294.80	464.02	650.61	853.90	1,075.30

FRONT LOAD COMPACTOR RATES

6 Cubic Yd						
8 Cubic Yd						

FRONT LOAD RECYCLE RATES

6 Cubic Yd						
8 Cubic Yd						

other commercial front load fees

Containers w/Casters	\$11.37 per month	*Delivery and/or Removal Fee	
Containers w/locks or Gates	\$4.63 per lift	Exchange Fee	\$35.00

*Delivery or Removal fees are not charged during the initial start-up or termination of the agreement

Temporary Front Load Rates

per lift	DELIVERY	DAILY RENT	DISPOSAL			
6 Cubic Yd	136.14	58.15	1.11 n/a			

ROLL OFF RATE SCHEDULE

CONTAINER SIZE	HAUL	DELIVERY	DAILY RENT	DISPOSAL		DRY RUNS
20 Cubic Yd	291.10	130.07	4.54	\$30.98 per ton		93.26
30 Cubic Yd	291.10	130.07	4.54	\$30.98 per ton		93.26
40 Cubic Yd	291.10	130.07	4.54	\$30.98 per ton		93.26

ROLL OFF COMPACTOR RATE SCHEDULE

CONTAINER SIZE	HAUL	DELIVERY	DAILY RENT	DISPOSAL	WASH OUT	DRY RUNS
20 Cubic Yd	309.65	N/A	Negotiable	\$30.98 per ton	\$185.80	93.26
28 Cubic Yd	309.65	N/A	Negotiable	\$30.98 per ton	\$185.80	93.26
30 Cubic Yd	309.65	N/A	Negotiable	\$30.98 per ton	\$185.80	93.26
35 Cubic Yd	309.65	N/A	Negotiable	\$30.98 per ton	\$185.80	93.26
40 Cubic Yd	309.65	N/A	Negotiable	\$30.98 per ton	\$185.80	93.26
42 Cubic Yd	309.65	N/A	Negotiable	\$30.98 per ton	\$185.80	93.26

Franchise and Billing Fees:

Residential: 10.0%

Commercial: 8.0%

* All rates are inclusive of all franchise and billing fees

* Rates do not include any Sales Tax

* Rates do not include any Fuel Surcharges



WASTE CONNECTIONS INC.
Connect with the Future®

September 14, 2020
City of Saginaw
Attn: Honorable Mayor and Members of Council
505 W McLeroy Blvd
Saginaw, TX 76179

RE: Annual Rate Adjustment

Dear Honorable Mayor and Members of Council,

Waste Connections would like to sincerely thank you for the great opportunity we have had to serve the citizens and community of Saginaw. We thoroughly enjoy and appreciate the relationship between Waste Connections and the City of Saginaw.

Each year we evaluate cost per our contract with the city. This year the CPI-U (All urban consumer price index) not seasonally adjusted is 3.09% increase year over year. This is specifically tied to the Garbage and trash collection in U.S. City Average. I have enclosed further details of these adjustments with this letter as well as our increases in Recycling from the MRF facility we utilize for the Cities recycling. We are only requesting a nominal increase of 2%.

We respect that council must approve this adjustment. With City Counsels approval we would like to adjust these rates on the November billing cycle.

Should you have any questions or concerns regarding this adjustment or anything else, please feel free to contact me at the office at 817-222-2221.

Best Regards,

Abel Moreno
District Manager
Waste Connections of TX
Abel.moreno@wasteconnections.com



U.S. BUREAU OF LABOR STATISTICS

Databases, Tables & Calculators by Subject

Change Output Options:

From: 2010 To: 2020 GO

☐ include graphs ☐ include annual averages[More Formatting Options](#) ➔

Data extracted on: September 15, 2020 (9:30:51 AM)

CPI for All Urban Consumers (CPI-U)

Series Id: CUSR0000SEHG02

Seasonally Adjusted

Series Title: Garbage and trash collection in U.S. city average, all urban consumers, seasonally adjusted

Area: U.S. city average

Item: Garbage and trash collection

Base Period: DECEMBER 1983=100

Download: ☒ xlsx

Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	HALF1	HALF2
2010	380.036	382.490	383.362	383.615	383.405	383.749	383.832	385.010	385.920	385.909	387.216	387.884		
2011	389.727	391.854	391.855	392.754	395.477	395.329	395.723	396.605	397.028	397.106	398.910	398.720		
2012	398.880	400.381	401.692	400.913	401.067	402.793	406.243	406.823	407.594	409.495	410.155	410.416		
2013	411.126	411.805	412.305	413.675	414.511	414.802	416.505	417.760	418.357	419.687	421.427	422.237		
2014	422.440	422.483	423.413	425.393	425.242	425.930	426.562	426.771	427.327	427.995	427.808	428.187		
2015	427.734	429.248	429.235	429.807	431.234	430.813	431.229	432.967	433.843	434.829	436.428	436.996		
2016	437.205	438.296	437.699	437.676	438.317	437.858	438.607	439.358	439.707	440.311	443.343	444.745		
2017	446.266	447.699	446.987	447.129	447.272	448.046	448.328	448.717	449.008	452.196	453.820	453.596		
2018	453.354	454.915	455.230	458.722	462.887	465.041	465.579	470.457	471.026	472.535	486.650	485.935		
2019	475.687	477.474	478.569	479.449	480.865	480.984	482.138	483.987	484.346	486.133	486.485	486.708		
2020	491.003	494.429	495.288	494.432	494.946	496.679	498.564	500.882						

Series Id: CUUR0000SEHG02, CUUS0000SEHG02

Not Seasonally Adjusted

Series Title: Garbage and trash collection in U.S. city average, all urban consumers, not seasonally adjusted

Area: U.S. city average

Item: Garbage and trash collection

Base Period: DECEMBER 1983=100

Download: ☒ xlsx

Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	HALF1	HALF2
2010	380.036	382.490	383.362	383.615	383.405	383.749	383.832	385.010	385.920	385.909	387.216	387.884		
2011	389.727	391.854	391.855	392.754	395.477	395.329	395.723	396.605	397.028	397.106	398.910	398.720		
2012	398.880	400.381	401.692	400.913	401.067	402.793	406.243	406.823	407.594	409.495	410.155	410.416		
2013	411.126	411.805	412.305	413.675	414.511	414.802	416.505	417.760	418.357	419.687	421.427	422.237		
2014	422.440	422.483	423.413	425.393	425.242	425.930	426.562	426.771	427.327	427.995	427.808	428.187		
2015	427.734	429.248	429.235	429.807	431.234	430.813	431.229	432.967	433.843	434.829	436.428	436.996		
2016	437.205	438.296	437.699	437.676	438.317	437.858	438.607	439.358	439.707	440.311	443.343	444.745		
2017	446.266	447.699	446.987	447.129	447.272	448.046	448.328	448.717	449.008	452.196	453.820	453.596		
2018	453.354	454.915	455.230	458.722	462.887	465.041	465.579	470.457	471.026	472.535	486.650	485.935	458.358	475.364
2019	475.687	477.474	478.569	479.449	480.865	480.984	482.138	483.987	484.346	486.133	486.485	486.708	478.838	484.966
2020	491.003	494.429	495.288	494.432	494.946	496.679	498.564	500.882					494.463	

3.49%

U.S. BUREAU OF LABOR STATISTICS Postal Square Building 2 Massachusetts Avenue NE Washington, DC 20212-0001
 Telephone: 1-202-691-5200 Federal Relay Service: 1-800-877-8339 www.bls.gov [Contact Us](#)



July 21, 2020

To: Waste Connections of Fort Worth

From:

Republic Services North Texas Recycling Complex
6200 Elliott Reeder Road
Fort Worth, TX 76117

I am writing to inform you that the Coronavirus pandemic has caused a significant surge in both volume and environmental compliance precautions at the North Texas Recycle Center. We have seen unprecedented and "uncontrollable" volumes that have increased our processing costs significantly over the past several months. Additionally, uncontrollable changes in the marketplace have forced us to enact stricter standards for production.

In accordance with sections 9 and 15 of the current Recycling Processing Services Agreement, The North Texas Recycle Center is instituting a \$9/ton fee on all processed materials to reasonably recover certain safety, operational, and environmental (compliance) costs associated with the pandemic.

The tonnage fee will be implemented on 8/1/2020 and is expected to last through the end of the year. This will assist us in reasonably recovering some of the costs that have been incurred throughout the duration of the pandemic.

Please let me know if you have any questions.

Mike Hue
General Manager
North Texas Recycling Center

6200 Elliott Reeder Rd
Fort Worth, TX 76117



We'll handle it from here.